



AGENDA INFORMATION
TIFFIN CITY COUNCIL COMMUNICATION

DATE:	March 13, 2026
AGENDA ITEM:	Discussion and Consideration of Purchase and Installation of an AV System for the City Council Chambers and Council Action as Needed
ACTION:	Motion

Background

The purpose of this item is to request approval for the proposed audio and video upgrades to the Tiffin Council Chambers, as outlined in the proposal submitted by Elite Home Audio LLC & Safety Systems by EHA.

The upgrades will significantly improve audio clarity, video distribution, meeting efficiency, and public accessibility for council meetings, planning sessions, and community use.

The Council Chambers currently utilize aging AV equipment, including an outdated amplifier, limited audio distribution, and a single-display setup that does not meet the needs of hybrid meetings, presentations, or public transparency.

Elite Home Audio evaluated the room and designed a system capable of supporting up to seven displays (with three used immediately) while integrating the City's existing laptop, Owl camera, and wireless HDMI dongle.

The proposal also replaces the defective audio amplifier and consolidates scattered AV/network equipment into a secure wall-mounted rack in the utility room.

Staff Recommendation

Staff recommends that the City Council approve the AV upgrade proposal from Elite Home Audio LLC & Safety Systems by EHA in the amount of \$3,950.30, and authorize staff to proceed with scheduling installation.

ATTACHMENTS: Quote



Council Chambers AV

A PROPOSAL FOR

City Of Tiffin

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PREPARED BY TODD ALEXANDER • EXPIRES MARCH 18, 2026



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Unit B
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About Us

We are your local whole home security, audio-visual and electrical experts, servicing the Iowa City and Cedar Rapids area since 2010. Elite Home Audio specializes in full service installation of whole home security, automation, audio, theater technology and electrical wiring/service. We understand each project is unique, from equipping a new construction or updating your current home, our fully customizable, industry leading technology will ensure we have the right solution for you.

Areas & Items

Video Distribution (A/V)

Client has an existing conference room set up (Laptop, Owl Camera, Wireless HDMI Dongle) that EHA will tie into multiple in room displays along with extracting audio to new sound system. Equipment will be future proofed to handle up to 7 displays but currently only using 3 of the 7.

Items	Sell Price	Qty	Total
 Vanco 1x7 HDMI Signal Splitter <i>- Can display video on up to 7 total displays</i> Tax Exempt	\$999.99 reg \$1,221.99	x1	\$999.99 \$222.00 Discount
 Vanco HDMI PoE Extender over Cat5e/Cat6 Tax Exempt	\$199.99 reg \$201.99	x3	\$599.97 \$6.00 Discount
 Slick Cable CAT5e Ethernet Cable, Gray (Per Foot) Tax Exempt	\$159.99 reg \$199.99	x0.12	\$19.20 \$4.80 Discount
 Simply45 Cat5E Unshielded Pass-Through RJ45 Plugs (Each) Tax Exempt	\$1.00 reg \$1.25	x3	\$3.00 \$0.75 Discount
 Arlington Single-Gang Low Profile Low Voltage Mounting Bracket Tax Exempt	\$2.99 reg \$3.99	x3	\$8.97 \$3.00 Discount
 On-Q by Legrand 1-Port White Decorator Outlet Strap Tax Exempt	\$2.49 reg \$3.99	x3	\$7.47 \$4.50 Discount

Items		Sell Price	Qty	Total
	Pass And Seymour (Legrand) Single-Gang Decorator Plate in White Tax Exempt	\$0.78 reg \$1.19	x3	\$2.34 \$1.23 Discount
	On-Q by Legrand Cat5e RJ45 Keystone Insert in White Tax Exempt	\$4.99	x3	\$14.97
	Unified Copper 1ft Cat6 Super Slim Patch Cable - Black Tax Exempt	\$3.99 reg \$4.99	x3	\$11.97 \$3.00 Discount
	Vanco 3ft Ultra Slim HDMI Cable Tax Exempt	\$19.99 reg \$24.99	x3	\$59.97 \$15.00 Discount
	Labor Installation Labor - 2 Techs Tax Exempt	\$180.00	x4	\$720.00

Video Distribution (A/V) Total : \$2,447.85

Video Distribution (Electrical)

Moving power to behind 3 TV locations so outlet is hidden behind TV.

Items	Sell Price	Qty	Total
 EC Boxes, Wire, Outlets, Cover Plates, Wire Nuts, Etc. Tax Exempt	\$105.00	x1	\$105.00
 Labor Installation Labor - 1 Tech	\$105.00	x3	\$315.00

Video Distribution (Electrical) Total : \$420.00

Audio Upgrade

Client has existing audio system with microphone and mixer. Existing amplifier is defective. EHA will mount all existing equipment into AV rack that will be mounted on the wall in utility room. EHA will replace existing amp (defective) with new amp to make existing speakers work. New amp will have Bluetooth capability along with utilizing existing microphone system (If functioning). This will clean up all AV/Network equipment that is currently on the top of the rolling cart.

Items	Sell Price	Qty	Total
 Sanus 10U Knock-Down Rack System Tax Exempt	\$379.99	x1	\$379.99
 Yamaha 2-Channel Hi-Fi Stereo Receiver Tax Exempt	\$199.99 reg \$219.95	x1	\$199.99 \$19.96 Discount
 EC 1/4" to RCA Splitter Cable Tax Exempt	\$19.99	x1	\$19.99
 Vanco 4K HDMI Audio Extractor Device Tax Exempt	\$199.99 reg \$273.99	x1	\$199.99 \$74.00 Discount
 Vanco 3ft Ultra Slim HDMI Cable Tax Exempt	\$19.99 reg \$24.99	x1	\$19.99 \$5.00 Discount
 Labor Installation Labor - 1 Tech Tax Exempt	\$105.00	x2.5	\$262.50

Audio Upgrade Total : \$1,082.45

Financial Summary

You received **\$359.24** in line item discounts on this proposal.
You received an additional in discounts on parts.

Parts (Tax Exempt)	\$2,652.80
Total Parts	\$2,652.80
Labor (Tax Exempt)	\$1,297.50
Total Labor	\$1,297.50
Subtotal	\$3,950.30

Proposal Total	\$3,950.30
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Payment Schedule

PAYMENT SCHEDULE

Payment 1	60% of Proposal Total • Due Upon Proposal Acceptance	\$2,370.18
Payment 2	Outstanding Proposal Balance • Due Upon Job Completion	\$1,580.12